Be a Holiday Consultant working very part time Oct - Dec

## Choose your Start Up Option: \$35 - 130 depending on which option you choose

## Invest in inventory

\$250-3600 This is optional, but HIGHLY recommended - the eye buys!

Connect with your Sales Director to learn how to book and hold classes

## Hold at least 2 classes per week

These can be in person (approx. 2 hours) or on Zoom or FaceTime (approx. 1 hr). You don't even need to leave your house!

## Do the Math

A totally realistic goal for sales at a party is \$250. If you hold 1 party/wk (3-6 people) with average sales of \$250 per party and one facial/wk (1-2 people) with average sales of \$50, you could sell \$300 per week. If you sell \$300 per week for 12 weeks (Oct-Dec), you've sold \$3,600. Half of that will go to paying back your initial inventory investment, and let's say you use 10% for business expenses (hostess gifts, etc.) Left over, you've got just about \$1500 to spend on your Holiday Festivities for working less than 5 hours per week!