What would you do with an <u>additional</u> \$29,250 a year?

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3 Classes/week = 10-12 Hours per week	
\$150/class x 3 classes =	\$ 450 weekly sales
\$450 x 50 weeks =	\$22,500 Annual retail sales
300 new Basic Skin care customers	
300 re-orders x \$120/year =	+ <u>\$36,000</u> Annual re-orders
	\$58,000 total annual sales
	= \$29,250 profit
2 Classes/week = 8-10 Hours per week	
\$150/class x 2 classes =	\$ 300 weekly sales
\$300 x 50 weeks =	\$15,000 Annual retail sales
200 new Basic Skin care customers	
200 re-orders x \$120/year =	+ <u>\$24,000</u> Annual re-orders
	\$39,000 total annual sales
	= \$19,500 profit
1 Class/week = 5 Hours per week	
\$150/class x 1 classes =	\$ 150 weekly sales
\$150 x 50 weeks =	\$7,500 Annual retail sales
100 new Basic Skin care customers	
100 re-orders x \$120/year =	+ <u>\$12,000</u> Annual re-orders
	\$19,500 total annual sales
	= \$9,750 profit

For more information, contact:

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